

From: Guide, John
Sent: Fri May 08 19:20:24 2009
To: Gonzalez, Mauricio (PSCM - GoM); Guerre, Kevin R; Hosford, John
Cc: Srinivasan, Sundy
Subject: RE: Rig clerks performance coordinators
Importance: Normal

The DW Horizon has embraced every dollar matters since I arrived 18 months ago. We have saved Bp millions and no one had to tell us. I would prefer that our 4 performance/logistic coordinators be left as is. Thanks

-----Original Message-----

From: Gonzalez, Mauricio (PSCM - GoM)
Sent: Friday, May 08, 2009 2:10 PM
To: Guide, John; Guerre, Kevin R; Hosford, John
Cc: Srinivasan, Sundy
Subject: RE: Rig clerks performance coordinators

Gents,

Per our initiative of "every dollar counts" and the Contingent Labor Strategy being implemented in GoM I have met with E.P.S and asked them to review their rate schedule. E.P.S came back with a proposal about 10% reduction on their current rates. We have seen a spike on rates when activity was high and labor was tight. Our vendors have enjoyed very high mark-ups on labor and its time to align ourselves and have our vendors adjust their rates per the current market conditions.

Let me know if you have any questions on E.P.S. We have not approached yet our other vendors such as RWDY, Global Logistics, Delta Marine, etc. The goal is to align and improve our cost structure in regards to contingent labor.

Any questions please let me know.

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From: Guide, John
Sent: Friday, May 08, 2009 1:40 PM
To: Guerre, Kevin R; Hosford, John
Cc: Gonzalez, Mauricio (PSCM - GoM)
Subject: Rig clerks performance coordinators

Kevin / John, about 16 months ago we reduced the performance coordinator / rig clerk positions on the Horizon from 6 (3 per hitch) to 4 and combined the position. We have saved Bp over \$200,000 since the change has been in affect. The guys on the rig currently do both jobs and are doing them well. I would appreciate it if we did not demand their respective companies to cut their pay. The Horizon offshore team initiated this change. Thanks

John Guide

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