

From: Guide, John

Sent: Thu Mar 18 14:26:23 2010

To: Bonsall, Helen L

Subject: RE: Q's for if we run out of conversation at lunch.......

Importance: Normal

Here you go

From: Bonsall, Helen L [mailto:Helen.Bonsall@bakerhughes.com]

Sent: Wednesday, March 17, 2010 2:46 PM

To: Guide, John

Subject: Q's for if we run out of conversation at lunch........

Now don't use these questions as a reason to cancel lunch on me!!!! I know where you park your car and can be a patient little stalker!

- · What do you see as the biggest Deepwater risks and challenges? Inexperienced crews, APB, Lost circulation
- Are existing technologies & services adequate to overcome these challenges and mitigate these risks? NO
- · What do you want service companies working on? Compressible clear fluids, LCM pills
- How could we best position ourselves to serve your existing and future needs? See above
- Going forward, how will service companies be chosen for existing & future projects? Using only prequalified vendors by bidding
- What is your Deepwater strategy? Core long term production growth
- $\cdot$  Could you provide any specific feedback on how Baker Hughes Drilling Fluids / Baker Hughes is meeting / not meeting your expectations? N/A

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