

From: Michel Baritiu  
Sent: Sun Oct 17 09:24:44 2010  
To: Thomas Roth  
Subject: FW: Comment from Andrew Gould - SENSITIVE & CONFIDENTIAL  
Importance: Normal

For your personal info. Regards.

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**From:** Marc Edwards  
**Sent:** 17 October 2010 16:07  
**To:** Michel Baritiu; Tim Probert - President, Global Business Lines & Corp. Development; Mark Richard  
**Cc:** Joe Rainey  
**Subject:** RE: Comment from Andrew Gould - SENSITIVE & CONFIDENTIAL

Michel,

I am not aware of any similar comments from Gould. There were many contributing parties to ensuring a sound cement job including Weatherford, BP and of course ourselves. These are still being investigated by the National Commission. Initial findings will be reported at the beginning of November with the final report due in January. My suggestion is not to react specifically at this stage.

Rgds  
Marc

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**From:** Michel Baritiu  
**Sent:** Saturday, October 16, 2010 12:05 PM  
**To:** Tim Probert - President, Global Business Lines & Corp. Development; Marc Edwards; Mark Richard  
**Cc:** Joe Rainey  
**Subject:** Comment from Andrew Gould - SENSITIVE & CONFIDENTIAL

Tim,

I was present at this year's AFTP in Paris where I heard a presentation given by Andrew Gould on Operational Excellence (during his closing remarks from the last day). During his speech he emphasised that SLB was dedicated to SQ and OE, and he commented "*when you miss a cement job you need to say it*". He made no specific reference to BP, Macondo or Halliburton however, I very much doubt his choice of words was random.

The main reason I wanted to bring this to your attention was to try and understand if this is a one-off comment, or if similar have been reported at other events and if we feel some sort of response is required. If indeed it was an attack of sorts, it was cleverly done since any response from us now would seem like an admission of guilt bearing in mind also that an official report by US government is supposed to be issued (do we have confirmation that the US Government report will be issued in January?)

As far as relationship with TOTAL is concerned Marc Edwards gave to Bannerman on a private basis all details possible (during June Business Review) and I felt that the situation was clarified in John Bannerman's mind. Perhaps at least this could be an agenda item at the next TOTAL/Halliburton Corporate meeting or should we react specifically ?

I would also greatly value your opinion on John Bannerman's personal position around our implication on Macondo following your recent discussion with him.

I guess you must have many emails on this subject, but with the sensitivity and nervousness of TOTAL and other customers, passing comments like these can plant very damaging seeds that can grow quickly into doubts of Halliburton's credibility.

Mark,

Do you have on your side any other evidence of this SLB attitude ?

Marc,

Any comments ?

Best regards.

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