

From: May, Roger [Roger.May@saftbatteries.com] 9/17/2004 11:04 AM  
To: Jahn, Ray  
Cc: Sides, Betty  
Bcc:  
Subject: Q2004-73cameron quote for LiMnO2 batteries  
Attachments: q2004-73cameron.pdf

Ray:

Good morning. Attached, please find Saft's quote for both battery pack versions, LM33570 or LM33600. This has not been assigned a part # yet. We will do this once Cameron chooses which configuration. If you have any questions or comments, please give me a call.

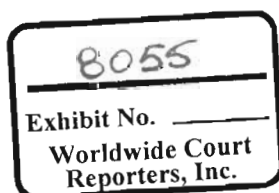
Regards,

Roger May  
Western Regional Sales Representative  
Saft-Lithium Battery Division  
313 Crescent Street  
Vuldeuse, NC 28690  
828-879-5009 office  
828-443-6025 cell  
www.saftbatteries.com

<<q2004-73cameron.pdf>>

Confidential

CAM\_CIV\_0370891



Lithium and Military Battery Division		ISO-9001 Certified	
Quotation			
Company Name		Quote Number	Date
Cameron		2004215	9/17/2004
Company Address		Customer Phone	Point of Contact
4646 W. Sam Houston Parkway North Houston, TX 77041		713-936-2768	Ray John
		Customer Fax	Quote Expiration Date
		713-936-2168	12/18/2004

Description	Part Number	Quantity	Unit Price	Delivery
3S4P LM33570 Lithium Manganese Dioxide battery packs.	TBD	0-200		TBD.
3S4P LM33600 Lithium Manganese Dioxide battery packs.	TBD	0-200		SAI would propose a blanket order from in order to meet Cameron's release schedule.

Technical or Special?	RFP to File	Chemistry	Quote Prepared By
yes	yes	Li-MnO2	Roger Mey

**Comments** **Signature**

Thank you for your consideration of SAI for this program. If you have any questions or comments regarding this quote, please contact Roger Mey at 828-879-5009.

Purchase orders may be faxed to 828-879-3981, attn: Ms. Betty Sides.

SAI Lithium and Military Division Standard Terms and Conditions will apply to this quotation and any eventual sale.

**Other Quotation Conditions:**

- Unless otherwise stated, all quotations are F.O.B. Valdese, NC.
- All BA Batteries require export license information for approval to export from The US State Department
- Credit terms are Net 30 days with approved credit.
- No order will be accepted without proper credit approval.

- All delivery times are from our dock, unless otherwise stated, and are based on date of receipt by SAI of approved documentation/specifications/negotiated terms.

- No Certificate of Conformance or other inspection documentation will be provided unless specifically requested on the Customer Purchase Order.

SAI Lithium & Military Battery Division  
313 Crescent Street Valdese, NC 28690  
(828) 874-4111 Telephone    (828) 879-3981 Facsimile